

RYAN SENIUK

OBJECTIVE

My objective is to gain employment in business-to-business sales, in order to use the skills that I have learned in the Business Sales program at Loyalist College.

EDUCATION

Currently taking the Business Sales program at Loyalist College. I am in the last year of the 2-year program.

1995 - 2000 Bayside Secondary School Bayside, Ontario
High School Diploma
■ This includes 6 OAC courses

WORK EXPERIENCE

January 2002 – Present

Sales Associate at *Marketing Breakthroughs*

- Responsible for getting commitments via telephone for Chamber of Commerce memberships.

March 2001 – Present

Owner of my own company, *AT Computer Solutions*

- Tended to the business and marketing aspect of computer sales, upgrades and repairs.

May 2001– Present

Waiter at *Piccola Italia, a classy, Italian restaurant*

- Waited on tables while conducting myself in the utmost professional manner.

June 2001 – September 2001

Sales Representative with *The Adanac Group*

- Responsible for contacting over 1,000 branches of a company and introducing and selling our product to them.

Summer 1998 – 2000

Employed through Kelly's Services at the CFB Trenton Air Base as

Kitchen Helper & Server

- Cleaned dishes, served Air Cadets food off of the line, cleaned and maintained dining room as Kitchen Helper.

- Set up dining room, served food during weddings and other special functions, cleaned up at the functions in the kitchen and dining area.

September 13th, 2000 – October 13th, 2000

Dock Steward at the CFB Trenton Yacht Club

- Greeted boaters upon arrival, ensured that the grounds were well maintained and the building was always clean, provided assistance for members of the club.

August 1999 – April 2000

Atlantic & Pacific Grocer

Bulk Food Department

- Cleaned, filled, and maintained the food bins
- Assisted customers regularly

May 10th, 1996 – June 24th, 1997

A Taste of Europe Restaurant

- Did preparation, bused tables, cleaned dishes and cleaned restaurant

SUMMARY OF QUALIFICATIONS

- Business Sales Class Representative at Loyalist College 2 out of 2 years.
- Excellent computer skills
- Work well with people and/or independently
- Good listener and communicator
- Above average telephone skills

VOLUNTEER EXPERIENCE

Did 40 hours of community service for the city of Twinsburg, Ohio. Most of the hours were helping young kids at a summer basketball camp while most of the remaining hours were helping out at the local library.

CERTIFICATES

Have completed a Food Handlers course and a Customer Service course.

Recently received the Canadian Professional Sales Association (CPSA) Award for academic proficiency in the first year of the Business Sales Program at Loyalist.

REFERENCES

Available Upon Request